

MT361: Unit 10 Assignment Grading Rubric Criteria:	Percent Possible:	Points Possible:	Points Earned:
Content per Checklist:	100%	40	
Answer provides complete information demonstrating analysis and critical thinking:	80%		
1. Explains the realistic pros and cons of a career in real estate.		4	
2. Explains which of the real estate related career areas were found to be the most interesting, and why.			
3. Describes how to prepare for a specialty area career in the real estate industry.		4	
4. Describes the educational requirements for an entry level position, and/or exam, and/or experience requirements.			
5. Describes the personality traits necessary for the chosen career area. Determines if he/she has the requisite personality traits (extroverted/introverted, detail orientation or big-picture; team player/not; like structure/not).		4 4	
6. Describes the skills and abilities that are needed, those skills and abilities he/she has, and those skills and abilities he/she would still have to acquire.		4	
7. Explains where he/she would be working, out of doors, out of the car, in an office or a combination.		4	
8. Describes the resources needed (including funds, transport, etc.) for the chosen specialty area career.			
9. Explains how well he/she is, or is not suited to the chosen real estate career specialty area based on the previous answers.		4 4	
10. Explains how to theoretically advance in that chosen career.			
Subtotal:	80%	32	
Responds using correct spelling and grammar in a minimum 500-word informative essay with additional title and reference pages using APA format and citation style.	20%	8	

MT361: Unit 10 Assignment Grading Rubric	Percent Possible:	Points Possible:	Points Earned:
Criteria:			
Your Score:	100%	Total Points Possible: 40	Total Points Earned: