

| <b>MT432 Unit 6 Assignment Grading Rubric Criteria:</b>                                                                                                                         | <b>Percent Possible</b> | <b>Points Possible</b>           | <b>Points Earned</b>        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|----------------------------------|-----------------------------|
| <b>Content per Checklist:</b>                                                                                                                                                   | <b>100%</b>             | <b>50</b>                        |                             |
| Answers provide complete and correct information demonstrating analysis and critical thinking:                                                                                  | 80%                     |                                  |                             |
| <ul style="list-style-type: none"> <li>Explains the agency relationships between the seller and Jowell as their agent.</li> </ul>                                               |                         | 8                                |                             |
| <ul style="list-style-type: none"> <li>Explains the agency relationship between Jowell and Mrs. Murphy, her client.</li> </ul>                                                  |                         | 8                                |                             |
| <ul style="list-style-type: none"> <li>Determines what step was omitted by Jowell at the beginning of the interaction with the client.</li> </ul>                               |                         | 8                                |                             |
| <ul style="list-style-type: none"> <li>Determines the legal commitments Jowell has to the seller and the buyer in this transaction. Explains why.</li> </ul>                    |                         | 8                                |                             |
| <ul style="list-style-type: none"> <li>Determines how Jowell should negotiate the price of the property based on the legal commitments he/she provides and explains.</li> </ul> |                         | 8                                |                             |
| <b>Subtotal:</b>                                                                                                                                                                | 80%                     | 40                               |                             |
| Responds using correct spelling and grammar in a minimum 400–600-word scenario case study analysis with additional title and references pages in APA format and citation style. | 20%                     | 10                               |                             |
| <b>Your Score:</b>                                                                                                                                                              | <b>100%</b>             | <b>Total Points Possible: 50</b> | <b>Total Points Earned:</b> |